INVENTION



RELIABILITY

SUSTAINABILITY

INVENTIVE DESIGN

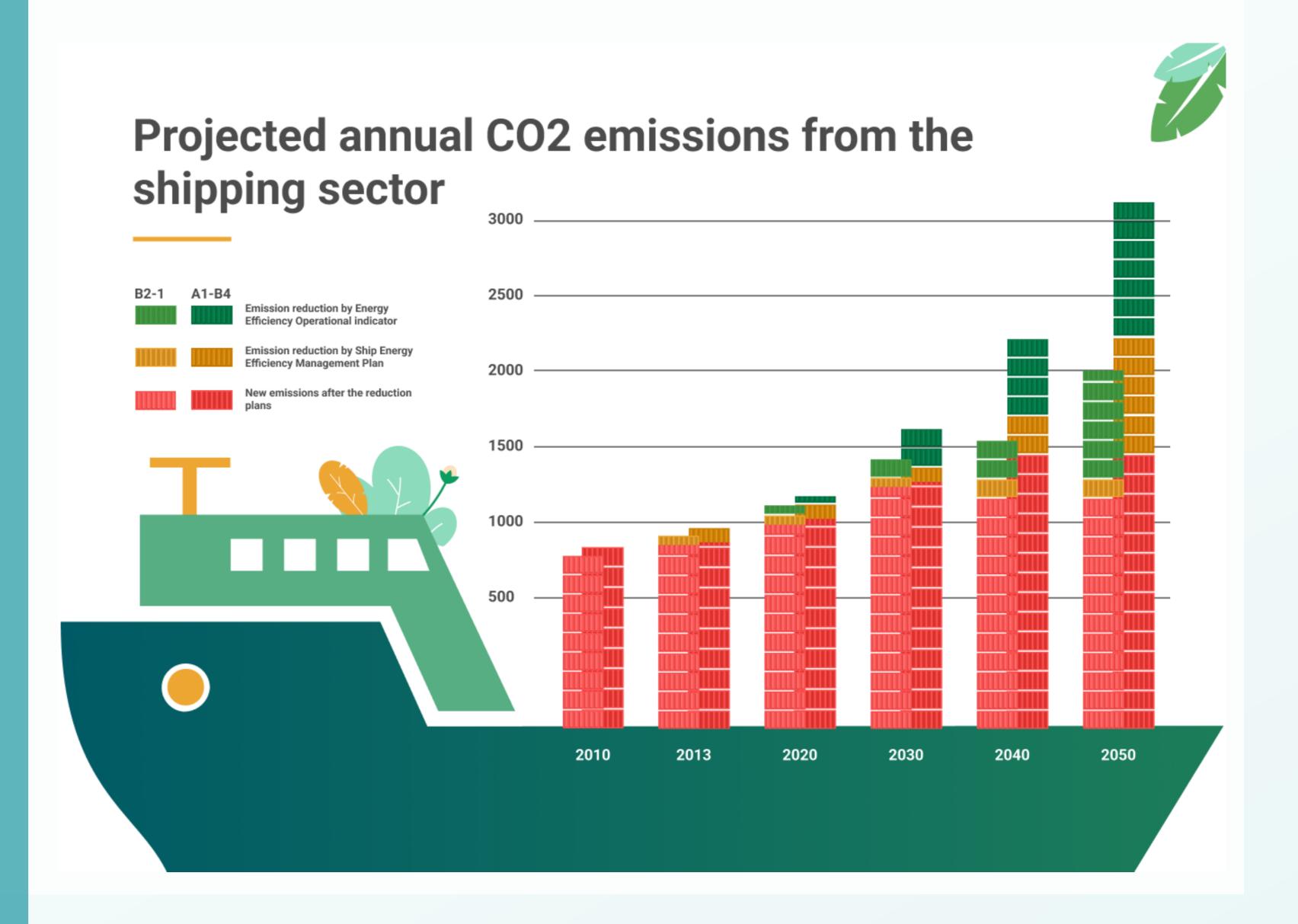
Barış Dedetaş baris.dedetas@matesis.com.tr
Teknopark Istanbul

SHIPPING

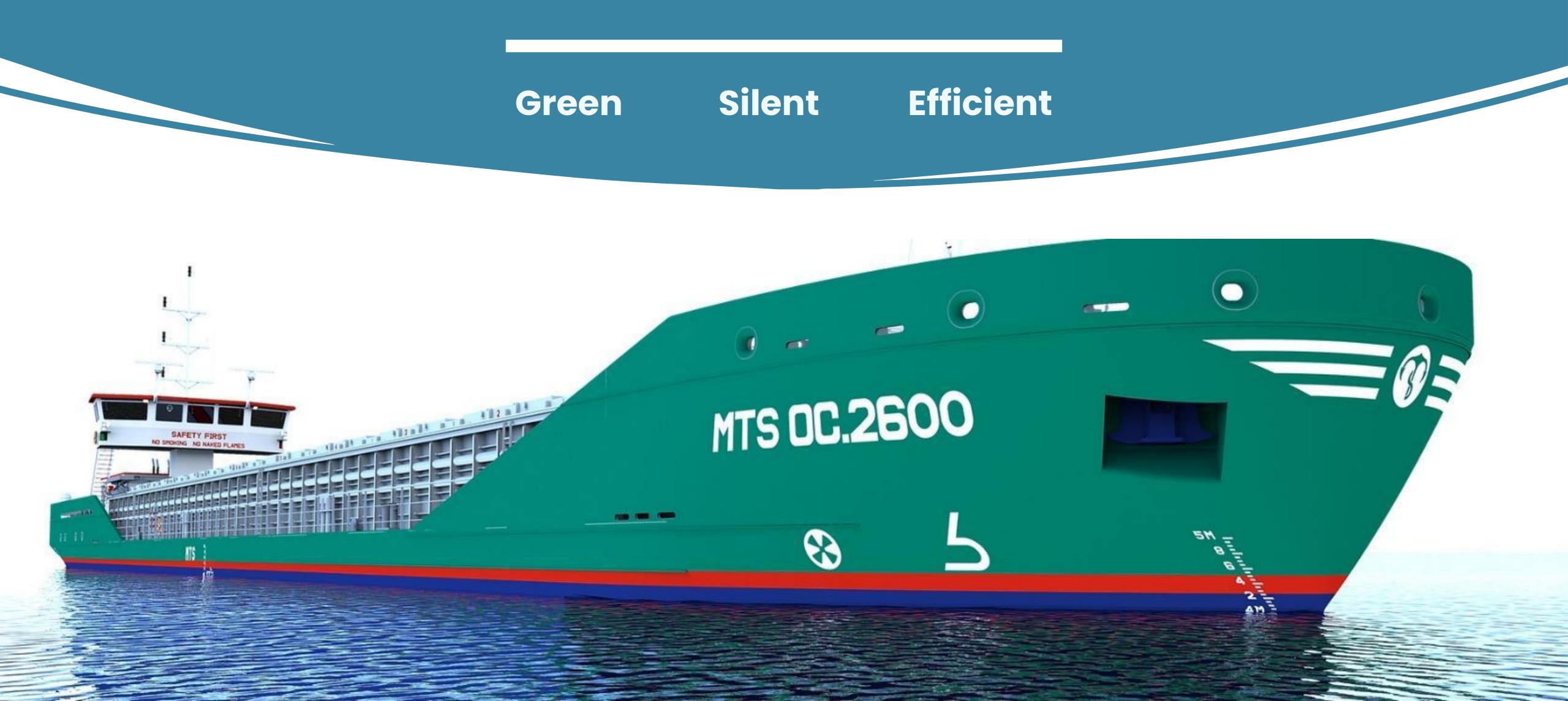
The shipping industry contributes to CO2 emissions.

2% of all

4% of transportation



OPTI COASTER



EPOCHAL

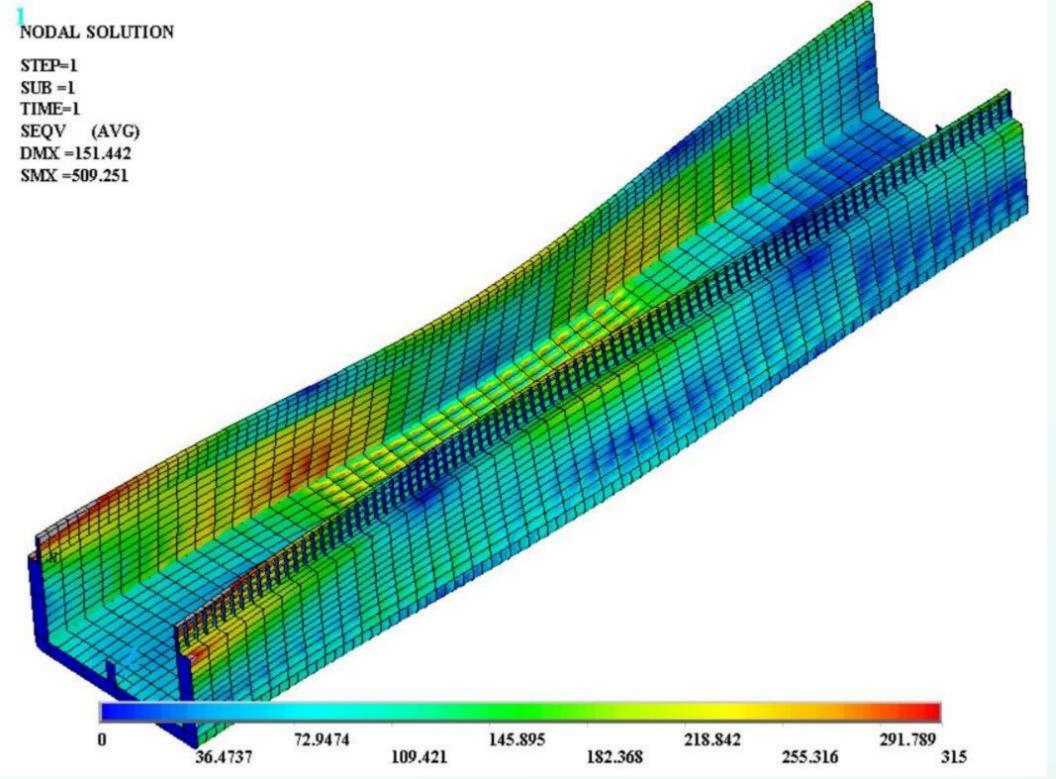
By optimizations

By using state of the art technologies

By using renewable energy sources

30%
Less
Power
Requirement





20%
Less
Ship Weight

MARKET

Average age of the target fleet is more than 27 years old

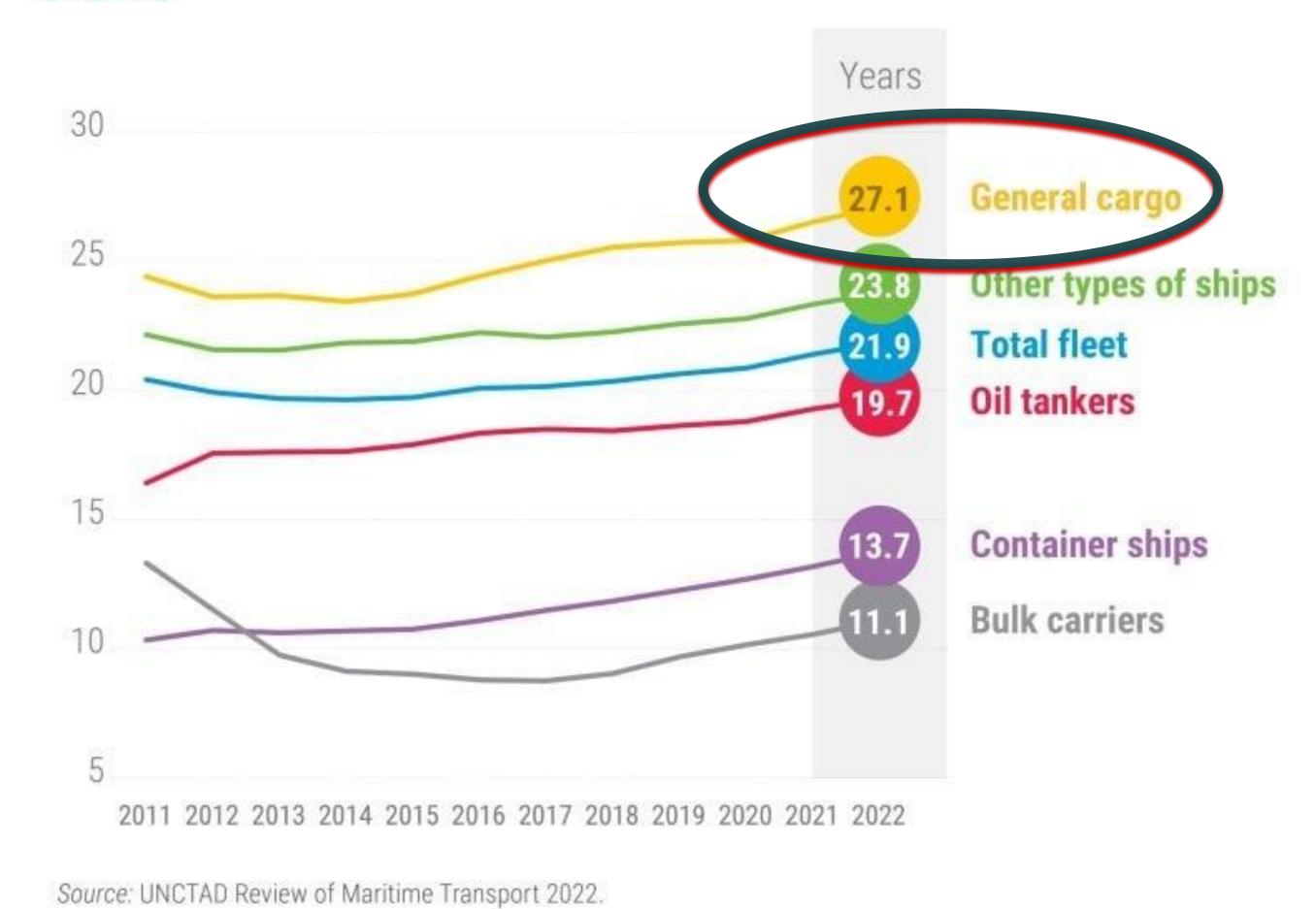
5000 new ships are required to be built before 2050



Average age of the commercial fleet

(weighted by number of ships, by vessel type, 2011-2022)





COMPETITION

No composite hatch cover included in any other design

Carrying Capacity	8 % more
Power Requirement	30 % less
Operational Efficiency	Easier to handle all jobs on board
Investment Cost	Similar
Running Cost	25 % less

BUSINESS MODEL

Project Management

Design

Procurement

Construction (subcontractor)

Sale (Charter)

Total amount of ships	100
Ship per year	5
Total cost of one ship	7 million USD
Profit for 1 ship	1 milion USD
Total profit	100 million USD

